

Strengthening Climate Resilience: Opportunities for Mongolia's Private Sector

Practical Climate Solutions for the Private Sector – Energy Efficiency

Hande Yukseler, PhD – Senior Consultant, EBRD ENVITECC Programme Manager

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European Bank
for Reconstruction and Development

*“At International Energy Agency (IEA), we call energy efficiency **“the first fuel”** – which shows the significance of energy efficiency in transition to net zero.”*

Fatih Birol – IEA Executive Director

Global Renewables and Energy Efficiency Pledge



Global Renewables and Energy Efficiency Pledge

We, Heads of State and Governments as the Participants in the COP28 Global Renewables and Energy Efficiency Pledge:

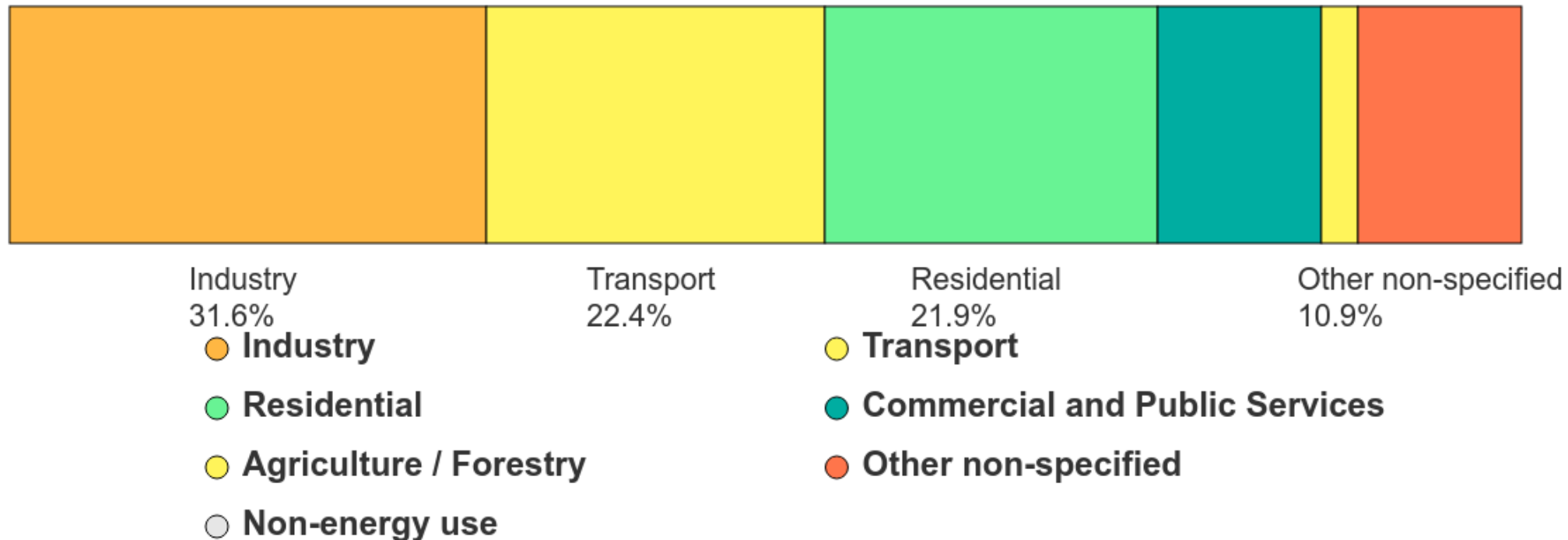
We declare our intent to work collaboratively and expeditiously to pursue the following objectives:

Commit to work together to triple the world's installed renewable energy generation capacity to at least 11,000 GW by 2030, taking into consideration different starting points and national circumstances.

Commit to work together in order to collectively double the global average annual rate of energy efficiency improvements from around 2% to over 4% every year until 2030.

Mongolia | Energy Consumption by Sector

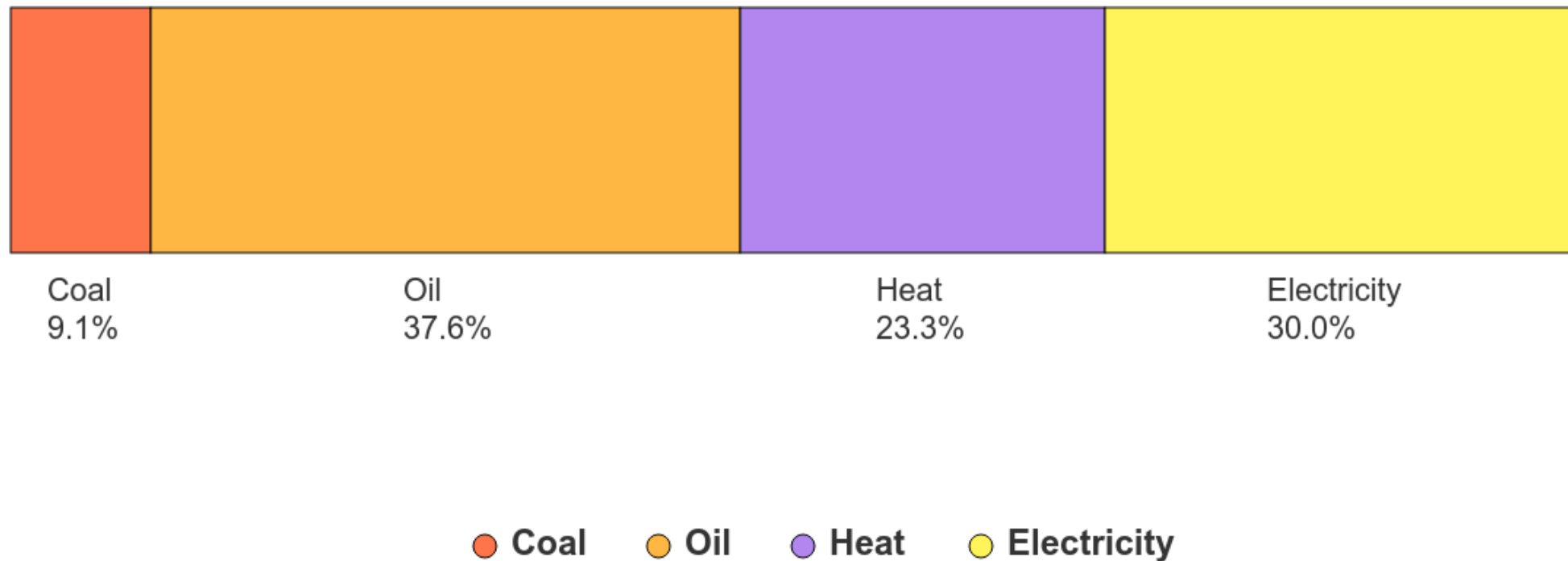
Total final consumption, Mongolia, 2022



Source: International Energy Agency. Licence: CC BY 4.0

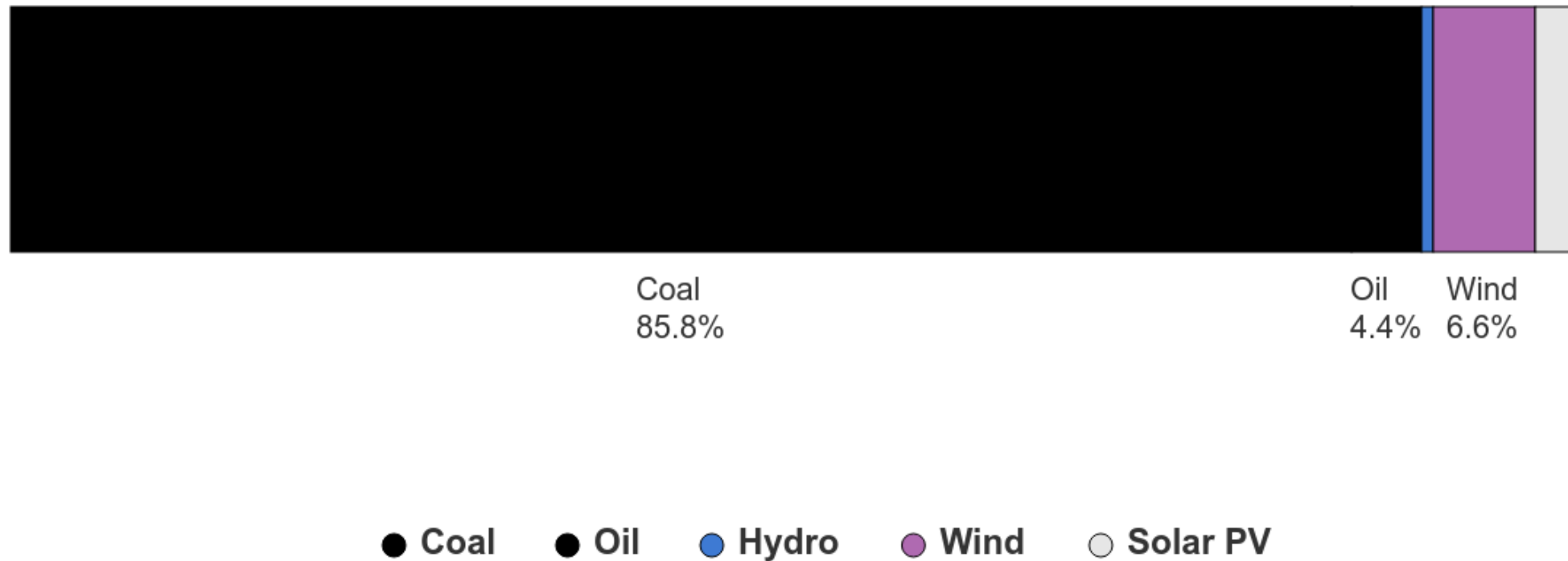
Mongolia | Industrial Energy Use by Source

Industry total final consumption by source, Mongolia, 2022



Source: International Energy Agency. Licence: CC BY 4.0

Electricity generation, Mongolia, 2022



Source: International Energy Agency. Licence: CC BY 4.0



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EBRD Support to Energy Efficiency

EBRD's Support to Energy Efficiency

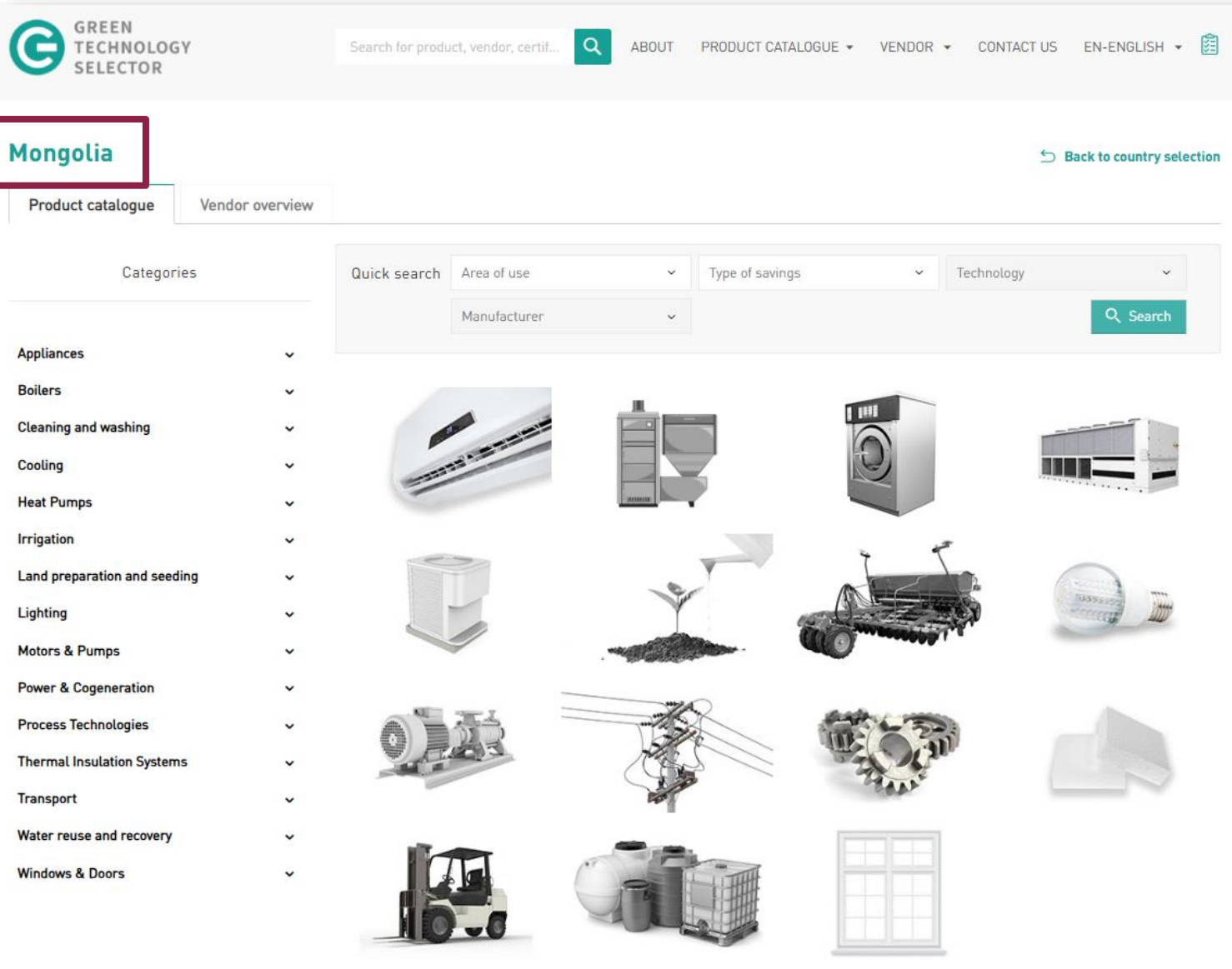
- EBRD Agrifood Nexus Programme in Central Asia (2023-present)
- EBRD's Resources Efficiency and Transformation (ResET) Programme
- EBRD Mongolian Sustainable Energy Financing Facility (MonSEFF) (2014-2019)
 - US\$25 million credit line facility for Mongolian SMEs and corporates investing in EE and small-scale renewable energy (financing through PFIs). 40 Mongolian businesses benefited. Projects financed generated **255,000 MWh in annual energy savings** and **reduced carbon emissions by 94,000-ton eq. CO2/y**.
- EBRD Green Economy Financing Facility (GEFF) Mongolia (2023-present)
 - Credit line facility of up to US\$137 million to local PFIs to on-lend to private sector businesses and households for investment in high performing green technologies for climate change mitigation and adaptation.
- EBRD FINTECC Programme on Climate Technology Transfer
 - Mongolia – Shunkhlai Holding: Sustainable office buildings by refurbishing HQ to receive Leadership in Energy and Environmental Design (LEED) silver rating through reduction of 30% energy consumption and 20% water consumption. Concessional financing via FINTECC to install new air-conditioning systems and LED lighting and introduce other modern building-management systems

EBRD's Support to Energy Efficiency

- EBRD Green Technology Selector (GTS)

- As of September 2024, over 30,000 green technologies worldwide, including 755 products from 132 green technology vendors and producers in Mongolia are registered in the GTS.

<https://www.techselector.com/mongolia-en/>



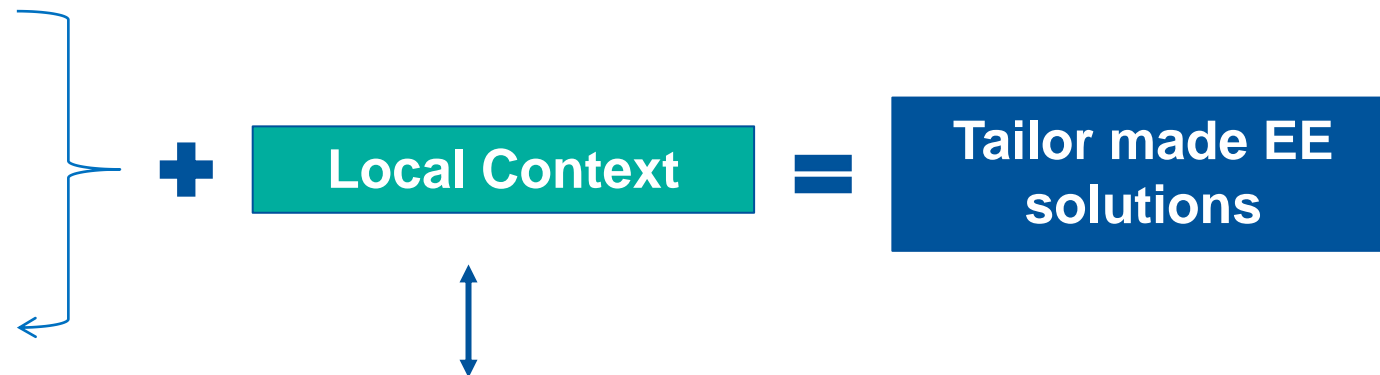


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Energy Efficiency Solutions for the Private Sector

Practical EE Solutions for the Private Sector

- General EE Measures
- Sector-specific EE Measures



Country-specific prioritisation:

- | | |
|----------------------------------|--|
| ✓ Existing energy infrastructure | ✓ Access to energy efficient equipment in the local market |
| ✓ Weather conditions | ✓ National policies and regulatory framework |
| ✓ Renewable energy potential | |

❑ Energy Management, Monitoring and Training

- Energy audits, smart meters, staff training

❑ Lighting and Controls

- LED retrofits, motion/occupancy sensors

❑ Heating, Ventilation and Air Conditioning (HVAC)

- Zoning, insulation (walls/windows/rooms/pipes/tanks), double doors/air curtains and vestibules, natural (passive) cooling/ventilation, programmable thermostats

❑ Equipment/Machinery

- High-efficiency motors/air compressors/steam boilers, variable frequency drives (VFDs), automated cleaning-in-place (CIP) systems

❑ Renewable Energy Integration

- Rooftop solar PV, solar water heating, solar-powered equipment

LED Lighting → Result in 70-80% reduction in lighting costs

HVAC → For every 1°C of overheating (or overcooling) energy costs rise about 8%

Sector-specific EE Measures

☐ Crop Production

- Drip irrigation, greenhouse insulation, soil moisture sensors, smart controllers for irrigation timing

☐ Dairy Production

- Pre-cooling with plate heat exchangers, solar chillers

☐ Bakery

- Oven flue gas recovery to preheat air or water, modern electric ovens with programmable controls

☐ Textile (Cashmere/Wool) Production

- Insulation of dyeing tanks/boilers/pipes, waste heat recovery from effluents, thermostatic controls on heating units, task lighting for workers (no full-room lighting)

☐ Beverage/Brewery

- Heat recovery systems, CO2 recovery in breweries, efficient boiling, low-GWP based ammonia or CO2-based cooling systems

☐ (Food) Retail

- Refrigeration heat recovery, night blinds/glass doors, cold chain resilience (thermal curtains and insulated delivery containers), refrigeration with low-GWP refrigerants

IEA Energy Efficiency Policy Toolkit 2024

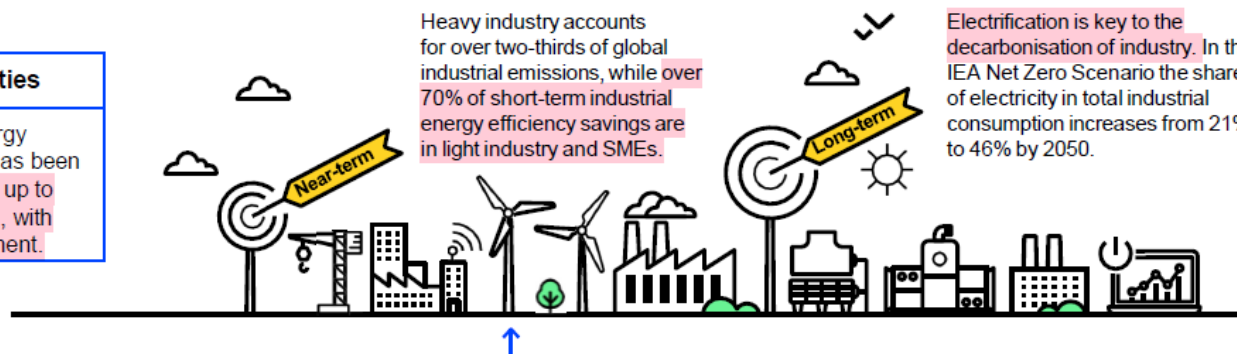
Policy Package – Industry Energy Efficiency

Immediate opportunities

Implementing better energy management practices has been shown to deliver savings up to 15% in the first 1-2 years, with little or no capital investment.

Heavy industry accounts for over two-thirds of global industrial emissions, while over 70% of short-term industrial energy efficiency savings are in light industry and SMEs.

Electrification is key to the decarbonisation of industry. In the IEA Net Zero Scenario the share of electricity in total industrial consumption increases from 21% to 46% by 2050.



REGULATION

- **Minimum Energy Performance Standards** for key equipment, such as motors and pumps, can drive up overall industrial efficiency levels.
- **Regulation** extends beyond technology to target areas such as research and development, energy auditing, mandatory consumption reporting, energy management systems, and upskilling of the workforce. Incorporating life cycle impacts into regulation helps promote material efficient choices at the design stage.
- **Regulatory instruments** yield best results when rooted in a good understanding of local context and include ambitious, regularly updated, standards.
- **Regulations to ensure demand side response capabilities** help provide flexibility to the grid.



INFORMATION

- **Benchmarking, indicators and other forms of detailed data** allow governments to track the progress of policies and allow industries to compare their energy performance with that of their peers.
- **Digital technologies** enable industries to track energy use in real time and help ensure flexible demand side response, resulting in energy optimisation and cost saving opportunities.
- **Sharing information on energy efficiency best practice** through targeted information and industry networking activities helps industries raise ambition and improve energy performance.



INCENTIVES

- **Incentives** such as preferential finance, links to carbon trading, obligations and tax-based measures can motivate crucial energy efficient decisions at the process design and equipment selection stage, supporting industry's transition to near zero emission technologies.
- **Free or subsidised energy audits**, often targeted at SMEs and other sectors of strategic importance, can help rapidly increase energy efficiency.
- **Policies to foster Energy Service Companies** provide industry with access to significant external energy expertise and attractive structured financial packages.
- **Incentives for the reuse and recycling** of materials reduce the need for higher-emission primary materials production.

IEA ETP Clean Energy Technology Guide



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Showing 604 technologies

11

10

9

8

7

6

5

4

3

2

1

+

E-waste recycling > Supercritical carbon dioxide

E-waste recycling > Cryogenic grinding

E-waste recycling > High-pressure water

E-waste recycling > Brine opening

E-waste recycling > Automatic battery recycling

Cross-cutting industry > Folding-shearing

Cross-cutting industry > Electric heating with thermochemical storage (high temperature heating)

Cement and concrete > Ordinary Portland Cement from non-carbonate calcium sources

Cement and concrete > Electrolyser-based process for decarbonating calcium carbonate prior to clinker production in the kiln

Cement and concrete > Membrane separation

Aluminium > Hydrogen in the Bayer process

Heating and cooling > Thermo-chemical storage

Heating and cooling > Shape-stabilised phase change material (ss-PCM)

Heating and cooling > Active latent heat storage

Heating and cooling > Electrocaloric cooling

Heating and cooling > Integrated heat pump with storage for heating and cooling

Heating and cooling > Liquid or solid desiccant evaporative cooling system

Heating and cooling > Evaporative cooling coupled with permeable membrane

Buildings construction and renovation > Vapour permeable walls

Buildings construction and renovation > Thin shelled concrete

Buildings construction and renovation > Funicular floor system

Refining > CCUS using post-combustion capture (process heater)

Refining > Post-combustion carbon capture (cracking)

Hydrogen > Thermal decomposition (methane)

Hydrogen > Plasma non-thermal decomposition (methane)

Heat > Chemical reaction storage

Biofuels > Hydrothermal liquefaction and upgrading (biodiesel)

Iron and steel > Physical adsorption (DRI)

Iron and steel > Charge and Injection casting

Iron and steel > Chemical absorption - Pre and CO2 removal for use

E-waste recycling > Direct recycling

E-waste recycling > Battery design & norms

Cross-cutting industry > Ammonia (high temperature)

Chemicals and plastics > Steam cracker electrification

Chemicals and plastics > Lignocellulosic gasification

Chemicals and plastics > Physical adsorption (ammonia)

Chemicals and plastics > Biomass gasification (ammonia)

Cement and concrete > Partial use of hydrogen

Cement and concrete > Electrification (direct)

Aluminium > Primary smelting with methane

Aluminium > Hydrogen for high-temperature processes and secondary

Heating and cooling > Elastocaloric cooling

Heating and cooling > Barocaloric cooling

Heating and cooling > Membrane heat pump

Cooking > Hydrogen-driven oven

Cooking > Hydrogen-driven hob

Power > Airborne wind energy system

Power > Chemical looping combustion

Power > Cracking of ammonia into hydrogen

Hydrogen > Metal hydrides storage

Hydrogen > Photocatalytic water splitting

Hydrogen > Electric-powered steam turbines

Shipping > Hydrogen-fuelled engine

Shipping > Ammonia solid oxide fuel cell

Buildings > Heating and cooling > Generation > Heat pumps > Air-to-water heat pump

Integrated heat pump with storage for heating and cooling

4. Early prototype

Technology readiness level progress:

4

4

4

4

4

2020

2021

2022

2023

2024

Cross-cutting themes

Supply chain

Electrification

Heat generation

Technology description

Integrated packages providing optimally balanced heating, cooling and storage, combined with a specific control strategy.

Relevance for net zero

While heat pump and storage components have reached high efficiency levels, better integration and control of these components may give a sizeable increase in system performance.

Initiatives

Annex 55, a project by the Heat Pump Technologies Technology Collaboration Programme, focusses on developing combined heat pump and storage packages.

The **Clean Energy Technology Guide** is an interactive database containing information about nearly 600 individual technology designs and components across the whole energy system that can contribute to achieving net zero emissions.

<https://www.iea.org/data-and-statistics/data-tools/etp-clean-energy-technology-guide>



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Case Studies

Moroccan industrial bakery founded in 1995
(exclusive supplier of bread to McDonald's Morocco)

Impact

- 40% reduction in energy consumption
- Reduction of “energy consumption/quantity of dough processed”

Energy Savings

- 44.8 MWh/year

CO2 Savings

- 26 T eq CO2 per year

Investment: Replacement of old dough mixer with new generation direct-drive mixer

Investment Size = EUR 157k; ROI = 4.47 years



New brewery fully operational as of 2017 (domestic production of international brands)

Impact

- CO2 recovery system allows the brewery to recuperate and reuse around 35% of the CO2 generated by its production processes
- Eliminate importation costs
- Improved production efficiency

CO2 Savings

- 500 T eq CO2 per year

Investment:

- ✓ New CO2 Recovery System
- ✓ High-efficiency filling machines (reduce energy and wastewater)
- ✓ Variable speed drives that match motor electricity use to process requirements



Case Study | Beverage/Beer Manufacturer in Kyrgyz Republic

Beverage manufacturer (soft drinks, bottled water) rebuilding factory to include beer manufacturing (fully operational since 2015)

Impact

- Annual savings of more than EUR 75,000 in heating and electricity

CO2 Savings

- 600 T eq CO2 per year

Investment:

- ✓ Factory reconstructed with thermal insulation and new windows
- ✓ High-efficiency steam boiler
- ✓ CO2 recovery system
- ✓ Energy management system
- ✓ Variable speed drives that optimize electricity use by motors



A new resort “White House” using international best practice energy efficiency technologies

Impact

- 72% energy saving (thermal insulation layers, windows, energy efficient lamps and heating system)
- New building construction exceeds the national EE standards by average 15-20%

Energy Savings

- 958 MWh/year

CO2 Savings

- 308 T eq CO2 per year

Investment: A new sustainable tourist resort (30 km outside of Ulaanbaatar) that uses energy efficient technologies

Investment Size = USD 100k; ROI = 4 years



Moroccan SME operating in the textile and non-woven materials sector since 1999

Impact

- 28% reduction of electrical energy consumption and CO₂ emissions
- 90% increase in plant output
- Average annual monetary gain of EUR 120,000

Energy Savings

- 116 MWh/year

CO₂ Savings

- 66.6 T eq CO₂ per year

Investment: New Weaving Machines

Investment Size = EUR 615k; ROI = 7.3 years



Case Study | Cold Storage Facility in Uzbekistan

Uzbek company to diversify into the fruit and vegetable storage market by fitting its warehouses with a modern tunnel freezer for shock-freezing, a process that preserves the produce's nutritional values and quality.

Impact

- Increased production output
- New tunnel freezer uses only around half of the energy required by conventional systems in use

Energy and Water Savings

- 1,468 MWh/year energy
- 9,425 m³/year water

CO₂ Savings

- 219 T CO₂ per year

Investment: Modern and energy efficient Tunnel Freezer

Investment Size = USD 540k; ROI = 3.76 years



Tunnel Freezer photo from www.lindeus.com (for reference purposes only, not related to the case study investment)

Food Retail Sector Trend for Electricity Consumption

Refrigeration	30-60%
Lighting	15-25%

Largest retail chain in Türkiye, with over 13,600 stores in cities across the country

Investment:

- ✓ Reducing the energy consumption and carbon emissions of stores through refurbishment
- ✓ Installing solar energy panels for internal consumption up to 30 MW
- ✓ Introducing resource efficiency measures

Case Study | Food Retail Resource Efficiency Audit in Uzbekistan



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EE Measure	Store #1	Store #2	Store #3	Store #4	Store #5	Store #6	Store #7	Store #8
Energy Management System	√	√	√	√	√	√		√
Lighting Automation/ Improvements	√	√		√		√		√
Solar PV Rooftop	√	√			√	√		√
Fridge Doors			√				√	√
HVAC Replacement	√		√	√		√		
Improvements in Refrigeration Rack Systems							√	
Insulation in Boiler House		√		√		√		



Refrigeration system with
low-Global Warming Potential (GWP) refrigerants

Refrigeration | Shift to Low-GWP Refrigerants

Kigali Amendment to the Montreal Protocol (entered into force in 2019) mandates a phasedown of hydrofluorocarbons (HFCs) – potent GHGs used in refrigeration and air conditioning – due to their high global warming potential (GWP) → shift towards low-GWP refrigerants.

Mongolia ratified the Kigali Amendment in 2022 (as an Article 5 Group 1 country) → Mongolia is scheduled to **begin freezing HFC consumption in 2024**, with a gradual reduction leading to an 80% decrease by 2045.

Refrigerant	Type	GWP	Typical Applications	Notes
R-134a	HFC	~1430	Domestic fridges, commercial refrigeration, transport AC	Common, but being phased down
R-404A	HFC blend	~3922	Supermarket freezers, transport refrigeration	High GWP; inefficient; early target of Kigali
R-410A	HFC blend	~2088	Residential & commercial air conditioning	Still widespread; Kigali target
R-507A	HFC blend	~3985	Low-temp refrigeration (cold storage, ice rinks)	Phasedown encouraged urgently
R-407C	HFC blend	~1774	AC systems, retrofits for R-22	Used as transitional refrigerant

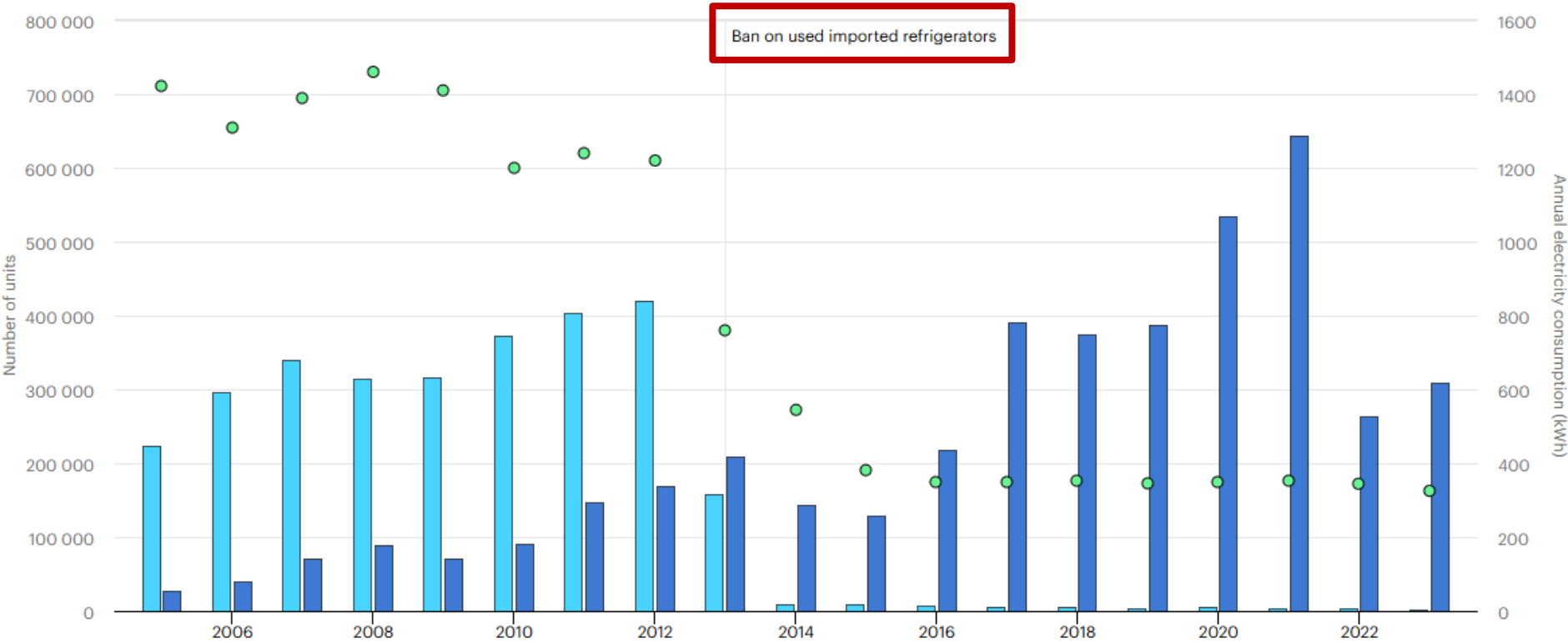
Low-GWP Refrigerants

Refrigerant	Type	GWP	Typical Applications	Comments
R-744 (CO ₂)	Natural	1	Supermarkets, heat pumps, industrial cold storage	Excellent for low temps; high operating pressure
R-717 (Ammonia)	Natural	0	Cold storage, food processing, large-scale AC	High efficiency; toxic, needs safety precautions
R-290 (Propane)	Natural	~3	Stand-alone units, bottle coolers, small AC systems	Highly flammable; low charge systems preferred
R-600a (Isobutane)	Natural	~3	Household refrigerators, small freezers	Excellent efficiency; flammable
HFO-1234yf	HFO	<1	Mobile AC (vehicles), small commercial units	Drop-in replacement for R-134a; mild flammability
HFO-1234ze	HFO	~6	Chillers, vending machines, foam blowing	Non-flammable; good for commercial AC
R-513A	HFO blend	~630	Commercial refrigeration (retrofit for R-134a)	Non-flammable blend with moderate GWP
R-452A	HFO blend	~2140	Transport refrigeration (e.g., trucks)	Lower GWP than R-404A, but not ultra-low
R-32	HFC	~675	Residential split type AC, small commercial AC	Transition refrigerant; mild flammability

- ✓ Targeted phase-down of HFCs (like R-134a, R-404A, R-410A) over time.
- ✓ Adoption of low-GWP alternatives including natural refrigerants (CO₂, ammonia, hydrocarbons) and new generation HFOs as alternatives.
- ✓ Refrigerant selection must consider safety (toxicity, flammability), efficiency, and GWP.
- ✓ By 2045, developing countries like Mongolia must achieve an 80%+ phasedown of HFCs (with early reductions starting as of 2024–2028 depending on group).

Ghana | Imported Refrigerators (2005-2023)

Electricity Consumption – Used Refrigerators vs. New Refrigerators



IEA. Licence: CC BY 4.0

● Used imported refrigerators ● New imported refrigerators ● Annual electricity consumption

IEA (2024), Imports and average consumption of imported refrigerators in Ghana, 2005-2023, IEA, Paris <https://www.iea.org/data-and-statistics/charts/imports-and-average-consumption-of-imported-refrigerators-in-ghana-2005-2023>, Licence: CC BY 4.0

Thank You

Баярлалаа

